

## **Procurement Opportunities for the New NATO Headquarters**

### **General Information**

The North Atlantic Treaty Organization (NATO) is building a new headquarters, valued at over \$1 billion, in Brussels, Belgium. In August of 2002, NATO member states signed an agreement to build this new headquarters. One contract will be awarded for the entire project, with sub-contracts following. Construction is likely to take 50 months to complete.

The project will consist of a complex of three main buildings. The primary building will be made up of eight large wings and four smaller wings, all joined by a central "agora". This building will have a modern conference center and a community infrastructure with restaurants, a cafeteria, a pressroom, and a visitor welcome center. Another building will act as the personnel center, with a restaurant, a daycare, and a sports training facility with a swimming pool. A third building will serve as the technical center, with provisions for power-production, parking garages, storage areas, and workshops.

All buildings will need proper information and communications infrastructure, as well as heating, ventilation, and air-conditioning systems. In total, the buildings' service area will be in excess of 2.7 million sq. ft.

Outside, infrastructure such as roads, parking lots, and guardhouses will be needed along with landscaping for the entire grounds.

This is currently all of the information available on the project. Specifics will only be given to approved bidders when the work specifications (Cahier des Charges) are released in late September.

### **Requirements for Candidature**

There are four main requirements for potential sub-contractors:

- In order to participate, all companies must have a Declaration of Eligibility (DOE), a document from the U.S. government certifying that the company has the financial, technical, and professional capabilities to meet the requirements of the job. For more information on securing a Declaration of Eligibility please contact Ms. Lee Ann Carpenter. See below.
- All potential candidates will also need to have a NATO "Secret" clearance. Contact Mr. Gornayl Beliard for more information on the specifics of security clearances. See Below.
- Due to Belgian laws, all firms participating in the project will need to complete some administrative paperwork in either French or Dutch, though English will be accepted for correspondence with NATO itself.
- Some financial restrictions are in place. The principle contractor's turnover must be at least \$800,000,000 and the annual revenues of all sub-contractors combined may not exceed \$400,000,000. These two figures should total to reach the \$1.2 billion of annual revenue.

### **Deadlines**

- The deadline for putting in a notice of participation (DOE) is September 18, 2008 at 4 p.m.
- The estimated date for the release of the final specifications of the project is January 2009.
- The estimated deadline for contract bids is April 2009.
- Contracts will be awarded by November of 2009.

## Contact Information

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Function: Serves as main contact to assist U.S. firms interested in participating in the project.

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Function: Liaison between the Belgian Ministry of Defense and NATO for the project.

## Further Sources of Information

Introduction to the Project:  
<http://www.mil.be/def/doc/viewdoc.asp?lan=fr&file=&id=601>

NATO Page:  
<http://www.nato.int/structur/tenders/newhq3/index.htm>

Belgian MOD Procurements Page for NATO HQ (French):  
[http://www.mil.jepp.be/usertools/showNoticeDetails.aspx?nber=DEF%2fPMTHQNATO\\_7PA003&origin=/home.aspx](http://www.mil.jepp.be/usertools/showNoticeDetails.aspx?nber=DEF%2fPMTHQNATO_7PA003&origin=/home.aspx)

Belgian Ministry of Defense Description of the Project (French):  
<http://www.mil.be/def/subject/index.asp?LAN=fr&FILE=&ID=154&PAGE=8&MENU=0>